



Pierrel Research is a fast growing global contract research organization with offices in Europe and USA. Our company offers a broad range of services, such as project management, monitoring, biometrics, data management, quality assurance, IMP production, pharmacovigilance/drug safety, scientific marketing, etc. to the pharmaceutical, biotechnology and medical devices industry.

Currently we are extending our activities in **Germany, France and Switzerland** and recruiting for each region a:

BUSINESS DEVELOPMENT MANAGER

As a Business Development Manager you will be responsible for promoting and marketing the company services to both National and International clients within the pharmaceutical, biotechnology and medical device industry. This includes developing business strategies to secure and maintain business potential, negotiate and present proposals to clients, manage and deliver customer expectations and maintain high level of customer service. You will develop and implement a National Business Development plan to engage customer in your region in alignment with the Company's strategies.

To secure this role it is essential you have:

- Bachelor's degree in Business or Science
- Demonstrated experience working in Business Development in a CRO or other related industry.
- Fluency in English plus German or French (in accordance with the region where you are based).

If you think that you are up for the challenge and have the necessary skills to hit the ground running then we look forward to receiving your CV in English including your contact details, a current photo and the reference BD Manager indicating the country you are applying to at the following e-mail address. office.europe@pierrelgroup.com

You will benefit from a dynamic and stimulating working environment, and a company which offers career development opportunities to its most performing employees.